

## Message Text

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43

ACTION XMB-04

INFO OCT-01 AF-08 ISO-00 EB-07 COME-00 TRSE-00 OPIC-03

AID-05 IGA-02 /030 W

----- 105012

P 031400Z SEP 76

FM AMEMBASSY NAIROBI

TO SECSTATE WASHDC PRIORITY 2272

LIMITED OFFICIAL USE NAIROBI 9501

FOR EXIMBANK

E.O. 11652: N/A

TAGS: EGEN, KE

SUBJECT: GENERAL MOTORS LOCOMOTIVE SALE

REF: EXIMBANK PRELIMINARY COMMITMENT NO. 76 - 0 - 3774, PARA 9

1. MR. J. M. GACHUI, UNDER SECRETARY, KENYA MINISTRY OF FINANCE AND PLANNING, HAS INFORMED THE EMBASSY THAT THE GOK WISHES TO SEEK A WAIVER TO THE REQUIREMENT THAT LOCOMOTIVES PURCHASED UNDER THE REFERENCED P. C. MUST BE TRANSPORTED IN VESSELS OF U.S. REGISTRY. THIS ACTION WILL NOT DELAY APPLICATION FOR FINAL COMMITMENT.

2. EMB WOULD GREATLY APPRECIATE WHATEVER ASSISTANCE EXIMBANK CAN RENDER IN OBTAINING WAIVER. EMB WOULD ALSO APPRECIATE BEING ADVISED OF LIKELIHOOD THAT WAIVER WOULD BE GRANTED AND MAJOR CRITERIA USED IN REACHING A DETERMINATION.

3. ORIGINAL GM PROPOSAL QUOTED C.I.F. PRICE ON BASIS OF NON-U.S. CHARTER VESSEL. AT TIME, EXIM FINANCING LOOKED DOUBTFUL. REQUIREMENT TO USE U.S. - REGISTERED VESSELS MEANS APPROXIMATE TOTAL COST INCREASE OF DOLS 250 THOUSAND. KENYANS FEEL THIS INCREASE IS NOT AT THEIR REQUEST, UNLIKE INCREASED COSTS RESULTING FROM SEPCIFICATION CHANGES. MR. GACHUI SAID, WAIVER REFUSAL MAY REOPEN

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CONSIDERATION OF OTHER TENDERERS. IN APPLICATION FOR TENDER,

KENYANS WILL LIKELY STRESS: DESIRE FOR SINGLE SHIPMENT OF  
ALL LOCOMOTIVES, SERVICE ADVANTAGES OF CHARTER ENGAGEMENT, AND  
COST SAVINGS.

DECON 1/1/77.  
MARSHALL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, TRANSPORTATION, ROLLING STOCK  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 SEP 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** greeneet  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976NAIROB09501  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760335-0374  
**From:** NAIROBI  
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**Office:** ACTION XMB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
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**Reference:** 76 PARAMARIBO 9  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** greeneet  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <21 JUL 2004 by BoyleJA>; APPROVED <29 OCT 2004 by greeneet>  
**Review Markings:**

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EO Systematic Review  
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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GENERAL MOTORS LOCOMOTIVE SALE  
**TAGS:** EGEN, KE, (GACHUI, J M)  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006